

# MobileSage Comparative Matrix

How we compare to several popular options. Some we compete with, others we partner with to augment their services.

Category	Managed Mobility Services			Telecom Expense Management			
	MobileSage	Company 1	Company 2	Company 3	Company 4	Company 5	Company 6
<b>Companies</b>							
<b>Consulting</b>							
Work force efficiency	Yes	No	Yes	No	No	No	No
Project Management (Implementation) & Strategy	Yes	No	Yes	No	No	No	No
MDM Platform Strategy	Yes	Yes	Yes	No	No	No	No
Acceptable Use HR Policies - Signoff	Yes	No	No	No	No	No	No
Staging & Kitting	Yes	No	Yes	No	No	Yes	No
Telecom Ordering: Connectivity/Hardware	Yes	Yes	Yes	Yes	Yes	No	Yes
Carrier Contract Negotiation	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Carrier Agnostic	Yes	No	Yes	No	No	Yes	No
In-house Training & Support	Yes	No	No	No	No	No	No
Compliance	Yes	Yes	Yes	No	No	No	No
<b>Managed Services</b>							
Oversight	Yes	No	Yes	No	No	Yes	No
Help Desk Ticketing	Yes	Yes	Yes	No	No	Yes	No
On and Off Boarding	Yes	No	Yes	No	No	No	No
Near Real-Time Response & Analytics	Yes	No	Yes	No	No	No	No
<b>Planning and Procurement</b>							
Solution Design	Yes	No	Yes	No	No	No	Yes
Sourcing	Yes	No	Yes	No	No	No	Yes
Vendor agnostic	Yes	No	No	No	No	No	No
Contract Management	Yes	No	Yes	No	No	No	Yes
Review	Yes	No	Yes	No	Yes	No	Yes
Negotiate	Yes	No	Yes	No	Yes	No	Yes
<b>Operations Management</b>							
Order Management/Procurement	Yes	No	Yes	No	No	No	Yes
Asset Management/Device Lifecycle	Yes	Yes	Yes	No	No	No	Yes
Service and Support	Yes	Yes	Yes	No	No	No	Yes
<b>Expense Management</b>							
Mobile Expense Management	Yes	Yes	Yes	No	No	Yes	Yes
Telecom Expense Management	Yes	Yes	Yes	No	No	Yes	Yes
UEM	Yes	Yes	Yes	No	No	No	No
iOT	Yes	No	Yes	No	No	No	No
Analytics/Reporting	Yes	Yes	Yes	No	No	Yes	Yes
Make Changes Proactively	Yes	Yes	Yes	No	No	Yes	Yes
Near Real-Time Analysis	Yes	No	No	No	No	No	No
<b>Proprietary Tool or Service</b>							
Consolidation	Yes	No	Yes	No	No	No	Yes
Normalization	Yes	No	Yes	No	No	No	Yes
Integration	Yes	No	Yes	No	No	No	Yes
<b>CyberSecurity</b>							
MDM/UEM	Yes	Yes	Yes	Yes	No	Yes	No
UEM	Yes	Yes	Yes	No	No	No	No
<b>Mobile Security</b>							
Oversight - Proactive	Yes	Yes	Yes	No	No	Yes	No
Strategy	Yes	No	Yes	No	No	No	No
Over 20 Different Platforms (vs 1-2 MDM, VDI or UEM)	Yes	No	No	No	No	No	No
MDM Agnostic	Yes	No	No	No	No	No	No
Implement - Register Hardware w/ Samsung (kitting)	Yes	No	Yes	No	No	No	No
Create Policies Within the MDM	Yes	No	Yes	No	No	No	No
BYOD or company or miYesed	Yes	No	Yes	No	No	No	No
Org chart - Security Requirements	Yes	No	Yes	No	No	No	No
Employee Sign-off Agreements	Yes	No	No	No	No	No	No
<b>Cost Reduction</b>							
Complimentary Audit	Yes	No	No	No	Yes	No	No
Single Time Fee - Percentage of Savings	Yes	No	No	No	No	No	No
Save 20-60% on Contract	Yes	Yes	Yes	Yes	Yes	Yes	Yes

\* Note: All data based on publicly available information. All copyrights are the property of their respective owners.